### **Environmental Campaign Committee (ECC)**

The Supply of Food Waste
Smart Bins to Facilitate Food Waste Collection at Private
Housing Estates

### **Tender Briefing**

18 June 2025

Note: No video taking or voice recording is allowed

### Disclaimer

- The contents of the presentation are for information only
- In case of any discrepancies between the presentation and the Tender Documents, the full version of the Tender Documents shall prevail.

### Table of Contents

- 1. Background
- 2. Contract Overview
- 3. Supply of Goods
- 4. Payment Methods
- 5. Tender Preparation and Submission
- 6. Marking Scheme & Assessment Criteria
- 7. Common Mistakes
- 8. Other Points to Note
- 9. Q&A Session

## 1.

## Background

(Only some main points are listed here. Details are shown in the Tender Documents)

### **Our Vision**



Waste Blueprint for Hong Kong 2035









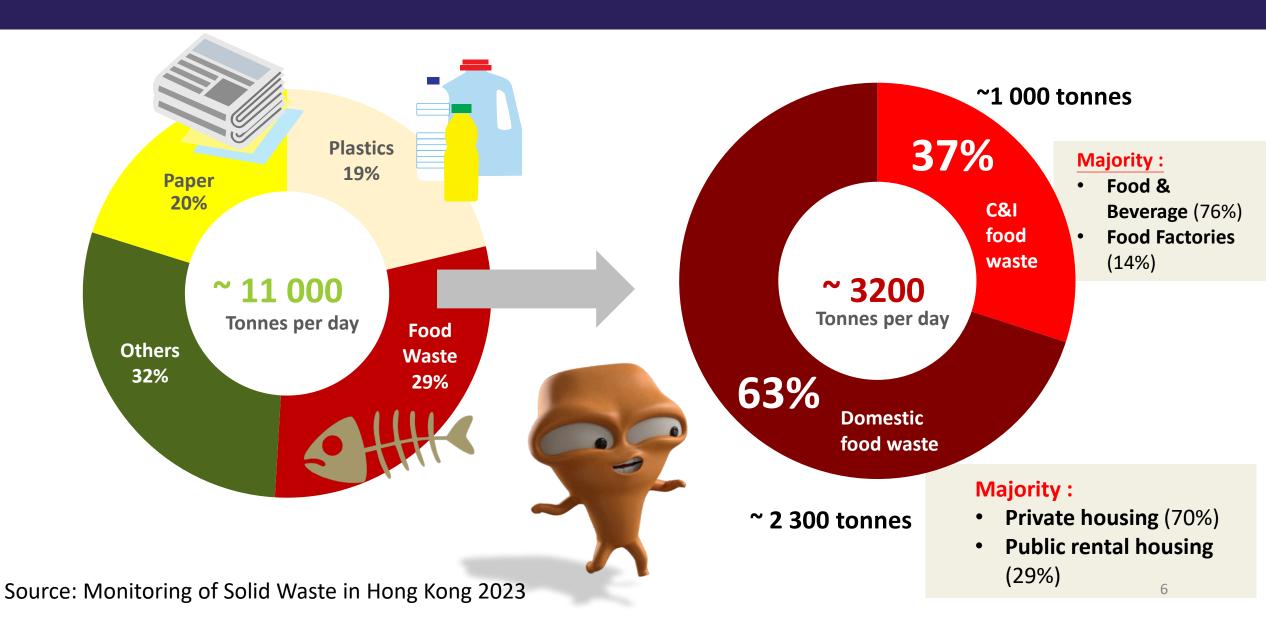
Waste Reduction

Resources Circulation

Zero Landfill



### 2023 Municipal Solid Waste Statistics



#### Major Food Waste Management Strategies





#### **Targets**





### Domestic Food Waste Recycling

#### Public Rental Housing (PRH) Estates

- Food Waste Smart Recycling Programme in PRH Estates commenced in Oct 2022
- Progressively expanded to all 213 PRH estates in Jun 2024, covering one-third of HK population and installing a total of 740 Food Waste Smart Recycling Bins (FWSBs)
- Installing additional FWSBs since Sep 2024

#### **Private Housing Estates**

- Subsidize private housing estates to install FWSRBs under funding schemes of Recycling Fund and Environmental Campaign Committee
- Installed ~400 FWSBs at ~120 estates and will increase to ~640 FWSBs at ~180 estates by this year





### Pilot Scheme on Adopting Food Waste Smart Recycling Bins in Private Housing Estates

- Funded by Environment and Conservation Fund (ECF), Environmental
   Campaign Committee (ECC) supports food waste recycling using FWSBs
   in large-scale private housing estates (over 1 000 no. of households)
- EPD appoint smart bin providers to supply FWSBs and food waste
   buckets to successful applicants
- EPD to provide **food waste collection service** and **promotion** to successful applicants
- Grantee to bear cost of daily management, cleansing, labour, administrative support and some promotion





## 2.

### Contract Overview

(Only some main points are listed here. Details are shown in the Tender Documents)

### Tender Documents

PART I	Terms of Tender (ToT)	Tendering procedure	
PART II	Conditions of Contract (CoC)	<ul> <li>General liabilities of the Contractor under the Contract</li> </ul>	
PART III	Annexes	<ul> <li>Proposals / schedules to be filled in and submitted by tenderer (Price Proposal, Technical Proposal, and other related documents) on or before Tender Closing Time</li> </ul>	
		<ul> <li>Marking scheme for the submitted proposals</li> </ul>	
PART IV PART V	Technical Specifications Appendices to Technical Specification	<ul> <li>Specific requirements to the Goods to be supplied under the Contract</li> </ul>	

### Objectives

- To supply a total of **330 FWSBs** (165 FWSBs for each Contractor) with **12-month Warranty** and their associated **big data platforms**, coupled with the GREEN\$ ePIS for incentivizing residents to participate in food waste recycling
- To provide 12-month Maintenance Service for each FWSB after the Warranty Period
- To provide a total of **48,000 food waste buckets** (24,000 nos. for each Contractor) to households of successful applicants

### Contract Period

(Technical Spec 4 & App E)

• The Contract shall commence from the date of award of this Contract and end on expiry date of the Maintenance Period for the Goods, both dates inclusive. The tentative timeline is shown as below:

Contract Commencement Date Completion of Contract

Production of 165 FWSBs (1 month)

Delivery, Installation and T&C of 165 FWSBs

Warranty Period of 165 FWSBs (12 months)

Maintenance Period of 165 FWSBs (12 months)

 the EPD would refer successful applications to the Contractor from time to time, starting
 1 month after the contract commencement.  During the Warranty Period and Maintenance Period, the Contractor shall provide the standard maintenance and repair services for all FWSBs

# 3.

### Supply of Goods

(Only some main points are listed here. Details are shown in the Tender Documents)

(Technical Spec 3.2)

### Order and Delivery

- The ECC will refer successful applications under the Scheme to Contractor (A) during the Contract Period, starting **1 month** after the contract commencement.
- After Contractor (A) has been allocated their full quota of FWSBs, the ECC will then begin referring subsequent successful applications of the Scheme to Contractor (B) during the Contract Period.
- Both Contractor (A) and Contractor (B) shall then deliver the specified number of FWSBs and food waste buckets to the Designated Location by the Deadline Delivery Date as requested by ECC Representative
- Contractors shall liaise with ECC Representative and venue managers of the Designated Locations for the set up and installation works of the FWSBs

#### Hardware - (Technical Spec 3.3.2 - 3.3.13)

- To design, produce and adopt the wrapping design based on the design specification provided by the EPD.
- Each FWSB shall be equipped with a level sensor to automatically send the signal of fill level of food waste of the inner food waste container to the Big Data Platform.
- The FWSBs and the Big Data Platform shall **automatically notify** the venue managers of the **fill level status** of each FWSB (e.g., up to 70% full) for timely collection of food waste.
- Each FWSB shall show different coloured lighting to indicate the bin status and fill level of the inner container

#### **Relevant Submittal** - (Service Spec 5.1.5)

1. The wrapping design shall be submitted for endorsement by the ECC/EPD within **two (2) weeks** after the contract commences

#### **Hardware** - (*Technical Spec 3.3.2 - 3.3.13*)

\*Essential Requirement 1

- The Contractor shall provide a **QR Code Scanning Device\*** to operate each FWSB, by recognising users' GREEN\$ cards or GREEN\$ App, and a **User Interface Device** to display information of usage and bin status to the public.
- Each FWSB shall be equipped with at least one camera to record both the interior of the FWSB for monitoring collected food waste and fill level, and to capture users' faces.
- Each FWSB shall be equipped with an automatic pest control system to prevent pest infestation.
- Each FWSB shall be equipped with a functional system to **automatically deodorise** the interior of the FWSB.

#### **Relevant Submittal** - (Technical Spec 5.1.5)

1. The user interface design shall be prepared within two (2) weeks after the contract commencement and endorsed by the ECC before publication.

#### **Auto-deodorization - (***Technical Spec 3.6***)**

- Each FWSB shall be equipped with both ozone generator and deodorizing sprayer to auto-deodorize regularly.
- The Contractor shall ensure that there is an adequate amount of **back-up deodorizing agent** stored in the Designated Locations for refilling at all times throughout the Warranty Period and Maintenance Period.
- To avoid running out of deodorizing agent inside the FWSBs, the FWSBs and the Big Data Platform shall automatically notify the venue managers of the deodorizing agent storage status of each FWSB (e.g., only 10% left) for timely refilling by venue staffs

#### **Relevant Submittal** - (Technical Spec 3.6.2)

1. The Contractor shall propose a suitable deodorizing agent for the ECC's endorsement, before the operation of FWSBs.

#### **Software -** (*Technical Spec 3.3.14 – 3.3.23*)

- The Contractor shall provide a robust **4G or 5G communication network** for data communication and transmission
- The Contractor shall provide FWSBs with functions including but not limited to:
  - ➤ Automatic weighing function: automatically weigh food waste (from 0.1kg to 100kg) in each measurement.
  - > Self-diagnostic function: automatically notify different parties whenever there is abnormal operation conditions/mechanical errors.
  - > Fill level alert system: an integrated notification system to expedite the process of bin replacement
- The FWSBs shall connect to the **Big Data Platform** to allow remote monitoring of the FWSBs and real-time transmission of all necessary data and information

- To develop and connect the Big Data Platform to the **EPD's Common Communication Platform\*** (CCP) and ensure a successful 2-way data communication from its IoT devices to the CCP through a standard Application Programming Interface (API)
- To provide a **Data Management Interface** for the EPD to monitor the real-time condition of the FWSBs, as well as store and modify the data for future use
- The Contractor shall also include the following functions in the Big Data Platform:
  - > Scheduled configuration of FWSBs if requested by the ECC (e.g. Update GREEN\$ earning scale/arrangement)
  - > Automatic fraud detection system to identify suspicious GREEN\$ earning patterns

#### **Relevant Submittal** - (Technical Spec 5.1.3 & 5.1.4)

- 1. A passed result for the Full API Tests within two (2) weeks after the contract commences.
- 2. The access and administrative rights of the Data Management Interface of the Big Data Platform for the EPD, within two (2) weeks after the contract commences.

### Testing and Commissioning

- To conduct **on-site testing and commissioning (T&C)** for the delivered and installed FWSBs, including all hardware and software related to the FWSBs, in accordance with the approved testing and commissioning plan.
- A Quality Control (QC) report shall be prepared for each FWSB at factory before delivery and installation at Designated Locations
- To arrange, prepare and provide all necessary materials, equipment and instruments for the testing and commissioning tests at its own cost.
- The ECC will issue the Acceptance Note only after all FWSBs have successfully passed the T&C.

#### **Relevant Submittal** - (Technical Spec 5.1.6 & 5.1.7)

- 1. A T&C plan for the approval of EPD within two (2) weeks after commencing the Service Period
- 2. A T&C report within 2 working days upon completion of the testing and commissioning, and within 3 weeks before operation of those FWSBs, with QC report as a supporting document

### Warranty Service

- The Warranty Period of the FWSBs shall be twelve (12) months inclusive from the Acceptance Date of the FWSBs.
- To provide maintenance and repair services of all hardware and software during the Warranty Period, with onsite assessment within 24 hours upon receiving requests from the ECC Representative or the venue managers.
- The Contractor shall **resume normal operation** of the FWSBs **within 48 hours** from the initial notification time.

  Otherwise, the Contractor shall arrange the delivery of **spare FWSB(s)** to the designated location(s) as an interim measure to replace malfunctioned FWSB(s).
- To provide and manage a hotline service from 9:00am to 9:00pm every day during the Warranty Period
- To provide and deliver the **proposed deodorizing agent** to the Designated Locations where necessary (or upon request by the EPD) at its own cost throughout the Warranty Period.

#### Relevant Submittal - (Technical Spec 5.1.8)

1. A quarterly report every 3 months after the Contract commence

### Maintenance Service

- The Maintenance Period shall be twelve (12) months, starting from the date after the expiry of Warranty Period
- To provide maintenance and repair services of all hardware and software during the Maintenance Period, with on-site assessment within 24 hours upon receiving requests from the ECC Representative or the venue managers.
- The Contractor shall **resume normal operation** of the FWSBs **within 48 hours** from the initial notification time.

  Otherwise, the Contractor shall arrange the delivery of **spare FWSB(s)** to the designated location(s) as an interim measure to replace malfunctioned FWSB(s).
- To provide and manage a hotline service from 9:00am to 9:00pm every day during the Maintenance Period
- To provide and deliver the **proposed deodorizing agent** to the Designated Locations where necessary (or upon request by the EPD) at its own cost throughout the Maintenance Period.

#### Relevant Submittal - (Technical Spec 5.1.8)

1. A quarterly report every 3 months after the Contract commence

### Food Waste Buckets

- The Contractor shall provide **food waste buckets**, each being a 7-litre container with an inner filtration layer made from polypropylene.
- The Contractor shall deliver the exact number of food waste buckets to the Designated Location(s) by the Deadline Delivery Date, as requested by the ECC Representative.
- The Contractor shall liaise with the venue managers of the Designated Locations for the delivery date, delivery time and drop-off locations.

#### Relevant Submittal - (Technical Spec 5.1.1)

1. A pre-production sample of the Food Waste Bucket for endorsement by the EPD within two (2) weeks after the Contract commences, before mass production.

### Additional Goods

#### 1. Additional FWSBs with Warranty Service and Maintenance Service - (Technical Spec 3.12.1)

• In addition to the 165 units of FWSBs, the Contractor may be required to supply additional FWSBs, with the associated Warranty Service and Maintenance Service, to any locations.

#### 2. Additional Food Waste Buckets - (Technical Spec 3.12.2)

• In addition to the 24,000 nos. of Food Waste Bucket, the Contractor may be requested to supply additional food waste buckets to any locations.

The ECC shall have absolute discretion to adjust the quantity of the Additional FWSBs / Food Waste Bucket.

4.

### Payment Methods

(Only some main points are listed here. Details are shown in the Tender Documents)

#### (Technical Spec 6.3, 6.4, 6.5, 6.6)

### Payment for Goods

- Payment shall be made to the Contractor on a quarterly basis, subject to acceptance of Goods, satisfactory completion of Warranty Service and satisfactory completion of Maintenance Service in accordance with the Technical Specification, as well as the acceptance by the ECC Representative of the Quarterly Report
- in accordance with the following formula:

ltem	Formula for Calculating the Quarterly Payment								
Delivery and	Quantity of FWSBs installed	<b>x</b> (	Unit rate as specified in Item A1 of Price Proposal	+	Unit rate as specified in Item A2 of Price Proposal	)	X	30%	+
Installation of FWSB	Quantity of Additional FWSBs installed (if applicable)	<b>x</b> (	Unit rate as specified in Item B1 of Price Proposal	+	Unit rate as specified in Item B2 of Price Proposal	)	X	30%	

#### (Technical Spec 6.3, 6.4, 6.5, 6.6)

### Payment for Goods

Item	Formula for Calculating the Quarterly Payment						
Warranty Service / Maintenance	Quantity of FWSBs completing their 1st / 2nd / 3rd / 4th specified in 3-month Warranty Period/ Maintenance Service  Quantity of Additional FWSBs completing their 1st / 2nd / 3rd / 4th 3-month Warranty Period  Quantity of Additional FWSBs completing their 1st / 2nd / 3rd / 4th specified in Item Specified in Item B2 of Price Specified in Item Sp						
Service	Maintenance Service Price Proposal  (if applicable) Proposal						
Food waste buckets	Quantity of Unit rate as Food waste specified in Item buckets A3 of Price delivered Proposal  Quantity of Additional Food Unit rate as specified in Item waste buckets x specified in Item B3 delivered (if applicable)						

## 5.

### Tender Preparation & Submission

(Only some main points are listed here. Details are shown in the Tender Documents)

(ToT 3)

### Tender Preparation

- All tenders shall be completed in ink (ballpoint pen) or typescript (printing), in English or in Chinese and be submitted in **two-envelope system**
- Tenders shall be completed in duplicate hard copies
- Any alterations in figures or words shall be effected by striking through the incorrect items
  and inserting the amendments in ink above. All such amendments shall be initialled by the
  Tenderer in ink.
- Tenders may NOT be considered if false, incorrect information or incomplete information is given or if any particulars and data asked for in the Schedules are not furnished in full.

### Preparation of Tender Document

(ToT 3.1)

ENVELOPE A: Marked "Price Proposal for the Supply of Food Waste Smart Bins to Facilitate Smart Food Waste Collection at Private Housing Estates"; and "Tender Closing Date 3 July 2025"

• A duly completed Price Proposal (Annex V)

ENVELOPE B: Marked "Technical Proposal for the Supply of Food Waste Smart Bins to Facilitate Smart Food Waste Collection at Private Housing Estates"; and "Tender Closing Date 3 July 2025"

- Completed Compliance Form of Essential Requirements, with supporting documents (i.e., a passed result of the Basic API Tests or Full API Tests) (Annex I)
- A Technical Proposal (Annex III)
- Information Schedule (Company/Business Organization Status) (Annex VI)
- Confirmation of Compliance with Anti-Collusion Requirement (Annex VII)
- The duly signed Offer to be Bound (Annex VIII)
- Schedule of Compliance (Annex IX)
- Contact Details (Annex XI)
- A copy of a valid Business Registration Certificate or other valid business document

### Tender Submission

(ToT 3.11)

- Tender Closing Date and time: 12:00 noon (Hong Kong time), 3 Jul 2025
- Late tenders will NOT be considered
- Location: All Tenders must be deposited in the Specified Tender Box at Environmental Campaign Committee Secretariat, 5/F, Southorn Centre, 130 Hennessy Road, Wan Chai, Hong Kong.
- Tender Submission by fax is NOT acceptable.
- In case Tropical Cyclone Warning Signal No. 8 or above is hoisted, or Black Rainstorm Warning Signal or "extreme conditions after super typhoons" announced by the Government is/are in force, for any duration between 0900 and 1200 hours on the Tender Closing Date, the latest date and time before which Tenders are to be deposited in the Specified Tender Box will be **extended to 1200 hours on the next working day**.

6.

# Marking Scheme & Assessment Criteria

(Only some main points are listed here. Details are shown in the Tender Documents)

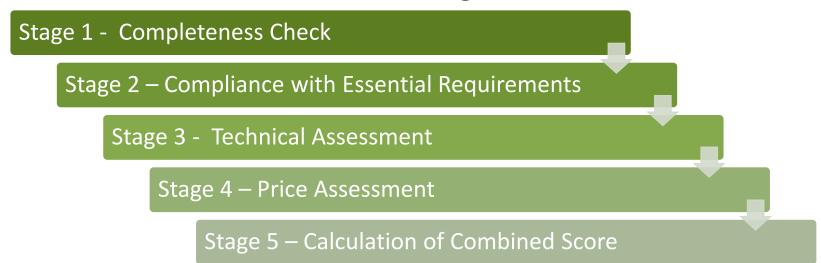
(Annex IV)

### Tender Assessment

A two-envelope system will be adopted for this tender exercise.

The mark weighting ratio of Technical Score to Price Score is **60% to 40%.** Price assessment will be conducted after technical assessment.

The tenders will be evaluated under 5 stages:



### Stage 1 – Completeness Check

The Tenderer must submit all of the following in its Tender **before the Tender Closing Time**, otherwise its Tender **will not be considered further**:

- 1. Completed Compliance Form of Essential Requirements, with supporting documents (Annex I)
- 2. A Technical Proposal (Annex III)
- 3. A completed Part A and Part B of the Price Proposal (Annex V)
- 4. The duly signed Offer to be Bound (Annex VIII)

### Stage 1 – Completeness Check

The Tenderer is also required to provide all other information/supporting documents, duly completed and signed where applicable, requested in this Invitation to Tender or relevant to its offer, including but not limited to the following:

- 1. A copy of a valid Business Registration Certificate or other valid business document issued by a governmental or competent authority
- 2. Information Schedule (Company/Business Organization Status) (Annex VI)
- 3. Confirmation of Compliance with Anti-Collusion Requirement (Annex VII)
- 4. Schedule of Compliance (Annex IX)
- 5. Contact Details (Annex XI)

The Tenderer should provide all the above items at the same time when it submits its offer. If any of the above item is missing in an offer and is **not provided upon the ECC's request**, the offer will **not be further considered**.

# Stage 2 – Essential Requirement

The Tenderer shall comply with all the Essential Requirements, and submit **the**Compliance Form of Essential Requirements (Annex I).

#### **Essential Requirement 1**

- Tenderer shall propose the Food Waste Smart Bins with a type of wireless scanning device to recognize the users' 10-digit GREEN\$ membership number in the form of QR code.
- A Tenderer shall complete and submit "Compliance Form of Essential Requirements" with necessary supporting documents/drawings
- Tenderer may be requested to arrange demonstration on the proposed Food Waste Smart Bins in achieving the standard of function.

Esse	ssential Requirement 1: QR Code Reading Device	
1.1₽	Equipped with QR code reading function in the Food Waste Smart Bins to recognize  10-digit GREEN\$ membership numbers?  Yes No (Please tick as appropriate)	
1.24	A drawing / photo is provided below to indicate the position of the QR code scanner in the Food Waste Smart Bin to substantiate its claim in 1.1 above.	

Tender will not be considered further if the tenderer fail to comply with any of the above essential requirements.

# Stage 2 – Essential Requirement

The Tenderer shall comply with all the Essential Requirements, and submit the Compliance Form of Essential Requirements (Annex I).

#### **Essential Requirement 2**

- A Tenderer shall propose to provide a **Big Data Platform** that must be able to connect to the EPD's Common Communication Platform and transfer data/ information through a standard API and obtain a **passed result of the Basic API Tests or Full API Tests**, as set out in Appendix A to the Technical Specifications.
- Please approach the following contact point of HKPC for performing the test:

Mr. Andrew MOU
Senior Consultant – Smart Electronics
Smart City Division (SCD) 智慧城市部
(Phone) (+852) 2788 5550 (Email) andrewmou@hkpc.org

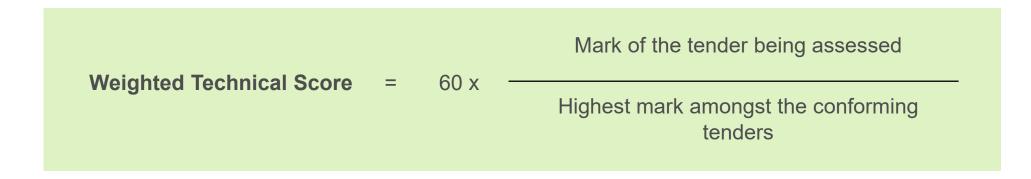
esting se erver po	erver IP: https://hkpcdev.greenycoin rt: 5000	s.gov.hk:5000	Company name: Tender ref.: System name :	
Test ID	Test description	Test procedure	Acceptance criteria	
1	Check the membership and open the lid for valid member with no food waste recycling record today	1. Food waste recycling bin sends the request to HKPC server with valid member (I) GET request: https://haycdev.greenvcoins.gov.hk:5000/user/getUserwith count/(memberID)  2. Food waste recycling bin receives the response from HKPC server with massage {     "success": true,     "data": {         "member3D": "xxxxx",     "member3D": "true,          "recycleCount": {         "FOODWASTE": 0,          }     }	Food waster recycling, bin opens the list to valid member after membership validation check in trondition. The user is valid member ("membership"; true;  No food waste recycling record today ("FOODWASTE": 0)	

Tender will not be considered further if the tenderer fail to comply with any of the above essential requirements.

(ToT 6)

Tenders which have passed Stages 1 and 2 assessments will be further evaluated for the technical proposal, in accordance to Marking Scheme for Tender Evaluation (Annex IV).

- ► The maximum weighted Technical Score is **60**.
- ➤ The Technical Proposal with the **highest mark** amongst the conforming tenders will be given the **maximum weighted Technical Score of 60**. The weighted Technical Score for the other conforming tenders will be calculated as follows:



#### **Technical Proposal** - (Annex III)

- Tenderers are required to fill in appropriate information, either in English or Chinese, in the spaces
  provided in *Annex III* as their Technical Proposal. The information provided should be essential and kept in
  a simple and concise manner. The Technical Proposal, Annex III, shall be limited to 20 pages in length
  (excluding attachments) and should be in A4 size.
- Contains the following parts:
  - 1. Section A- Execution Plan
  - ► (A1) Project Proposal Food Waste Smart Bins (FWSBs)
  - ► (A2) Project Proposal Big Data Platform and Warranty Services
  - ► (A3) Timeline and Resources
  - ► (A4) Service Delivery and Management Plan
  - ► (A5) Innovative Suggestions
  - ► (A6) ESG Proposals
  - 2. Section B Experiences

#### **Marking Scheme** - (Annex IV)

#### (A1) Project Proposal – Food Waste Smart Bins (FWSBs)

#### (i) Basic Information of FWSBs

 To briefly describe and illustrate the basic features of the FWSBs, including but not limited to, brand & model, outlook design, dimension with technical drawings, maximum capacity of the inner container, and net weight.

#### (ii) Technical Information of FWSBs

 To briefly describe and illustrate the technical aspects of the FWSBs, including but not limited to, weighing range and accuracy, waterproof standard, self-diagnostic functions (e.g. auto-notification during abnormal operation conditions and mechanical errors), remote monitoring of recycled food waste using photos/videos, QR code scanning device, user interface device and operation procedures.

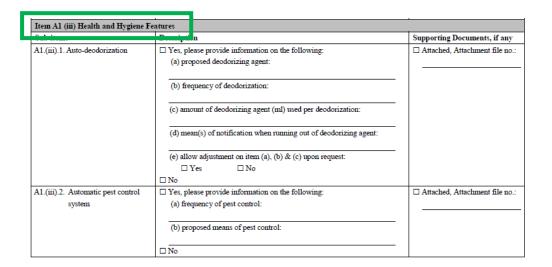
Item A1 (i) Basic Information of I	WSBs	Supporting Documents, if any
A1.(i).1. Place of Origin	zestapuon	□ Attached, Attachment file no.:
AT.(1).1. Prace of Origin		Attached, Attachment the no
A1.(i).2. Name of Manufacture Brand	r/	☐ Attached, Attachment file no.:
A1.(i).3. Address of the Manufacturer's factory of plant	-	☐ Attached, Attachment file no.:
A1.(i).4. Product Name / Model		☐ Attached, Attachment file no.:
A1.(i).5. Outlook design		☐ Attached, Attachment file no.:
A1.(i).6. Dimension with technical drawings	1	☐ Attached, Attachment file no.:
Item Al (ii) Technical Information	n of FWSBs	*Essential Requirement
6.1 ii	D	Supporting Documents, if any
A1.(ii).1. Automatic weighting function	g	☐ Attached, Attachment file no.:
A1.(ii).2. Waterproof design	☐ Yes, waterproof standard:	☐ Attached, Attachment file no.:
	□ No	
A1.(ii).3. Self-diagnosis function (Fault sensing and notification)		☐ Attached, Attachment file no.:
indicate the status of	o	☐ Attached, Attachment file no.:
operation	□ No	

#### **Marking Scheme** - (Annex IV)

#### (A1) Project Proposal – Food Waste Smart Bins (FWSBs)

#### (iii) Health and Hygiene Features

 To briefly describe and illustrate the features related to health and hygiene, including but not limited to, autodeodorization (e.g. frequency, proposed deodorizing agent, auto-notification when running out of deodorizing agent), and automatic pest control system (e.g. technology adopted for pest control, frequency of pest control, possible enhancement measures).



#### Marking Scheme - (Annex IV)

• The maximum mark for Section A - (A1) is **30.** 

Marking G	uidelines
100%	With detailed information for all of the required items (very good quality and practical)
75%	required items (good quality and practical)
50%	With <b>detailed</b> information for $\geq \frac{1}{3}$ of the required items and brief information for the remaining required items (average quality and practical)
25%	With <b>brief</b> information covering <b>all of the required items</b> (adequate quality and practical)
0%	Without information on any of the required items (poor quality and impractical)

#### **Marking Scheme** - (Annex IV)

#### (A2) Project Proposal – Big Data Platform and Warranty Services

#### (i) Big Data Platform

• To briefly describe and illustrate the details and working mechanisms of the Big Data Platform, including but not limited to, accessibility/login method of the Data Management Interface, information of hardware and software, the types of real-time data and information to be displayed on the Data Management Interface, the types of statistics and analysis of information in the Big Data Platform, and the mechanism for data/ information logging and transfer of transactions from the Big Data Platform to the EPD's Common Communication Platform.

#### (ii) Data Quality Management

 To briefly describe and illustrate the tests and mechanisms for the monthly data quality check for the Big Data Platform to ensure that the data transmitted to the EPD's Common Communication Platform is accurate, reliable, complete and consistent.

Item A2 (i) Big Data Platform	1	
Sub-items	Description	
A2.(i).1. Real-time	☐ Yes, mode of data communication:	
communication		
	□No	
A2.(i).2. Connection to EPD's	☐ Yes, please refer to "Annex I - Compliance Form of Essential	
common	Requirements".	
communication	□ No	
platform*		
A2.(i).3. Big Data Platform with Data Management Interface		
Please briefly describe and illu	strate the details and working mechanisms of the Big Data Platform, including	
but not limited to, accessibility	login method of the Data Management Interface, information of hardware and	
software, the types and format	of real-time transaction data and information to be displayed on the Data	
Management Interface, the type	es of statistics and analysis of information in the Big Data Platform, and the	
mechanism for data/informatio	on logging and transfer of transactions from the Big Data Platform to the EPD's	
Common Communication Plats	form.	

Item A2 (ii) Data Quality Management	
Please orienty describe and illustrate the tests a	and mechanisms for the monthly data quality check for the Big
Data Platform to ensure that the data transmitte	ed to the EPD's Common Communication Platform is accurate,
reliable, complete and consistent.	

#### **Marking Scheme** - (Annex IV)

#### (A2) Project Proposal – Big Data Platform and Warranty Services

#### (iii) Warranty Services

• To briefly describe and illustrate the details of warranty services, including but not limited to, the items to be covered under the regular and ad-hoc maintenance services for this Contract and the maintenance schedule.

Item A2 (iii) Warranty Services	
Please orieny describe and musicate the details of maintenance service, including but not limited to, the items	Supporting Documents, if any
to be covered under the regular and ad-hoc maintenance services for this Contract and the maintenance	☐ Attached, Attachment file no.:
schedule.	

#### Marking Scheme - (Annex IV)

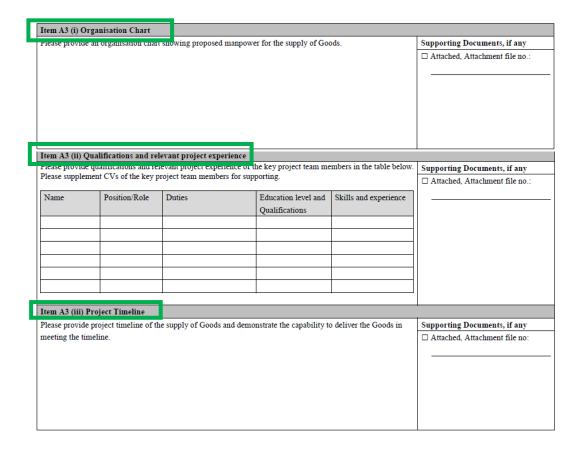
• The maximum mark for Section A - (A2) is **20.** 

Marking G	uidelines
100%	With detailed information for all of the required items (very good quality and practical)
75%	With <b>detailed</b> information for $\geq \frac{2}{3}$ of the required items and brief information for the remaining required items (good quality and practical)
50%	With <b>detailed</b> information for $\geq \frac{1}{3}$ of the required items and brief information for the remaining required items (average quality and practical)
25%	With <b>brief</b> information covering <b>all of the required items</b> (adequate quality and practical)
0%	Without information on any of the required items (poor quality and impractical)

#### **Marking Scheme** - (Annex IV)

#### (A3) Timeline and Resources

- (i) To provide an organisation chart showing proposed manpower for the supply of Goods
- (ii) To provide qualifications and relevant project experience of the key project team members
- (iii) To provide project timeline of the supply of Goods and demonstrate the capability to deliver the Goods in meeting the timeline



#### Marking Scheme - (Annex IV)

• The maximum mark for Section A - (A3) is **10**.

Marking G	uidelines
100%	With detailed information for all of the required items (very good quality and practical)
75%	required items (good quality and practical)
50%	With <b>detailed</b> information for $\geq \frac{1}{3}$ of the required items and brief information for the remaining required items (average quality and practical)
25%	With <b>brief</b> information covering <b>all of the required items</b> (adequate quality and practical)
0%	Without information on any of the required items (poor quality and impractical)

#### **Marking Scheme** - (Annex IV)

#### (A4) Service Delivery and Management Plan

- (i) To provide a **supervision plan** describing the approach of and the mechanism for staff supervision, including but not limited to, expertise/qualifications of the supervisory staff, mechanism for monitoring of staff performance, staff briefings and training programmes.
- (ii) To provide a **quality assurance plan** describing the approach of and the mechanism to ensure Goods quality and remedy defects in supplying the Goods.

Item A4 (i) Supervision Plan		
DI 1 1 7 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	e the approach of and the mechanism for staff supervision, including but not	Supporting Documents, if any
limited to, expertise/qualifications	of the supervisory staff, mechanism for monitoring of staff performance, staff	☐ Attached, Attachment file no.:
briefings and training programmes	i.	
T. 1100 0 W. 1		-
Item A4 (ii) Quality Assurance P		1
Trease orien, deserve and morning	ne lie-approach of and the mechanism to ensure Goods quality and remedy	Supporting Documents, if any
defects in supplying the Goods.		☐ Attached, Attachment file no.:
-		

#### **Marking Scheme** - (Annex IV)

#### (A4) Service Delivery and Management Plan

(iii) To provide a **complaint handling plan** describing the approach of and the mechanism for managing customer feedback and complaints, including but not limited to, response procedures, resolution timeframes, and record keeping systems.

ř			
ı	Item A4 (iii) Complaint Handling Plan		Supporting Documents, if any
		cribing the approach of and the mechanism for managing customer at limited to, response procedures, resolution timeframes, and record	

#### Marking Scheme - (Annex IV)

• The maximum mark for Section A - (A4) is **10**.

Marking G	uidelines
100%	With detailed information for all of the required items (very good quality and practical)
75%	With <b>detailed</b> information for $\geq \frac{2}{3}$ of the required items and brief information for the remaining required items (good quality and practical)
50%	With <b>detailed</b> information for $\geq \frac{1}{3}$ of the required items and brief information for the remaining required items (average quality and practical)
25%	With <b>brief</b> information covering <b>all of the required items</b> (adequate quality and practical)
0%	Without information on any of the required items (poor quality and impractical)

#### **Marking Scheme** - (Annex IV)

#### (A5) Innovative Suggestions

To make innovative suggestions (with benefits / positive values explained) on any of the following aspects OR other relevant aspects suggested for the Goods:

#### Non-exhaustive examples:

- (a) Shortening production time for the FWSBs;
- (b) Enhancing deodorization performance to improve user experience;
- (c) Enhancing durability and reliability of the FWSBs and the associated systems;
- (d) Enhancing ability for pest control;
- (e) Increasing operational efficiency and cost effectiveness;
- (f) Allowing flexibility to adapt operational changes;
- (g) Boosting user satisfaction or experience; or
- (h) Preventing the improper use of FWSBs.

#### (A5) Innovative Suggestions

Item A5 Innovative Suggestions						
Innovative Suggestion(s)	Details of the Suggestion (How to implement, Benefit/Positive					
	Values, etc.)					
1.						

#### Marking Scheme - (Annex IV)

• The maximum mark for Section A - (A5) is **15**.

Marking Guidelines					
100% Contains three (3) or more quality and practicable innovative suggestions					
66% Contains two (2) quality and practicable innovative suggestions					
Contains one (1) quality and practicable innovative suggestion					
O% Does not contain any quality and innovative suggestion					

#### **Marking Scheme** - (Annex IV)

#### (A6) ESG Proposals

To propose measures or arrangement to improve environmental protection, sustainability or governance or social responsibility ("ESG"):

#### Non-exhaustive examples:

- (a) Environmental protection/ Sustainability (E): use of green materials/products, reduction in energy consumption or promotes waste reduction in the execution of the contract
- (b) Social responsibility (S): employment of people with disabilities and/or rehabilitated persons for the contract
- (c) Governance (G): cybersecurity, privacy practices, and management structure of the contract

#### (A6) ESG Proposals

Item A6 ESG Proposals					
ESG Proposal (s)	Details of the Suggestion (How to implement, the aspect of ESG to which				
	the proposals are relevant, Benefit/Positive Values, etc.)				
1.					

The ESG measures/arrangements may but **need not be directly relevant to the supply of Goods** but would bring about positive values/benefits to the Government, or the public at large.

#### Marking Scheme - (Annex IV)

• The maximum mark for Section A - (A6) is **5.** 

Marking Guidelines
100% Contains three (3) or more practicable and effective ESG proposals
66% Contains two (2) practicable and effective ESG proposals
Contains one (1) practicable and effective ESG proposal
0% Does not contain any effective and practicable ESG proposal

#### **Marking Scheme** - (Annex IV)

#### **Section B – Experiences**

- (i) Aggregate experience of the key project team member (the one with the most relevant experience) or the Tenderer involving operation of smart recycling bins or management of big data platform
- (ii) Experience of the key project team members OR the Tenderer's proven record and experience in smart device projects (e.g. smart recycling bins, smart balances, gift redemption machines, big data platform management)

Section B - Experiences

Please insert more rows if the space provided is not sufficient.

No. of	Project Name	Month AND	Name of key	Description of	Supporting			
Projects		Year	project team				document	
		(in chronological	member in this				proof note 1	
		order)	Proposal				(Attachment	
			(if involved in the				file no.)	
			following project)	Smart recycling bins	Smart recycling bins   Big data platform   Other smart			
						devices (please		
						specify)		
		Apr 2018	Chan Tai-man	Provided 5 sets of smart	Management of the	Nil	File 1	
	recycling bins for ABC	to		recycling bins for setting	big data platform			
	company	Mar 2019		up at G/F lobby of ABC	related to the			
				company in 12 months	operation of the 5 sets			
					of smart bins			
1								

#### Marking Scheme - (Annex IV)

#### **Section B – Experiences**

• The maximum mark for B (i) is **5**.

Marking Guideline					
100%	The Tenderer has an aggregate of ≥ 7 years' relevant experience				
75%	The Tenderer has an aggregate of ≥ 5 years' and < 7 years' relevant experience				
50%	The Tenderer has an aggregate of ≥ 3 years' and < 5 years' relevant experience				
25%	The Tenderer has an aggregate of ≥ 1 years' and < 3 years' relevant experience				
0%	The Tenderer has an aggregate of < 1 years' relevant experience				

• The maximum mark for B (ii) is **5**.

Marking Guideline					
100%	The Tenderer holds relevant experience for ≥ 6 projects related to smart recycling				
50%	The Tenderer holds relevant experience for 3-5 projects related to smart recycling				
0%	The Tenderer holds relevant experience for <3 projects related to smart recycling				

#### (Annex V)

# Stage 4 – Price Assessment

Tenders will be further evaluated for the *Price Proposal* (Annex V)

- A maximum weighted price score of 40 will be allocated to the conforming tender with the lowest Total Estimated Contract Value (*Part A of the Price Proposal*)
- ➤ The weighted price score for other conforming tenders will be calculated by the following formula:

Weighted Price Score		40	V	Lowest price amongst the conforming tenders
	_	= 40	X	Price of the tender being assessed

	Description			(HK\$) (a)	Quantity (b)	(HK\$)
A1	testing and co Food Waste Sr specified in C Technical Spe month Warr	cification), with 1 anty Service (sauses 3.8 and 3.9	e	(per FWSB, 12-month Warranty Service)	165 units	(a) x (b)
A2	Provision of 12-month Maintenan Service for one FWSB after the 1 month Warranty Period (as specific in Clause 3.10 of Technic Specification)		d	(per FWSB, 12-month Maintenance Service)	165 units	(a) x (b)
A3	Supply and delivery of one for waste bucket (as specified in Clau 3.11 of Technical Specification)			(per food waste bucket)	24,000 nos.	(a) x (b)

# Stage 5 – Calculation of Combined Score (Tot 19, Annex IV)

After the weighted score for Technical Proposal and the weighted score for the Price Proposal have been obtained, a Combined Score for each tender that passes Stages 1 to 4 will be calculated using the following formula:

**Combined Score** = Weighted Technical Score + Weighted Price Score

**Two** Tenderers whose tenders with **the highest / 2nd highest** combined score will normally be recommended for acceptance.

If there is only one conforming tender, it is permissible that the same Tenderer may be awarded with all two Contracts.

# 7.Common Mistakes

## Common Mistakes in Tender Submission

#### Offer to be Bound

- Submission by the Tender Closing Date is compulsory
- Must be signed by an authorised person (such as the Director) for and on behalf of the Tenderer
- All information required must be provided (including Tenderer name, post of signatory, contracts preference etc.)
- The name of the Tenderer must be the same as the name shown on the Certificate of Registration or the latest Certificate of Change of Name (if any) or the Business Registration Certificate or other valid registration documents issued by the relevant government authority
- The Offer to be Bound shall be originally signed. This originally signed Offer to be Bound to be submitted **must not be a photocopy**, otherwise, the Tender will not be considered further

#### **Supporting Documents**

- Please provide proofs of previous experiences and valid certificates along with your Tender submission
- Proof of the practicability of Innovative Suggestions shall also be submitted along with your Tender submission

#### OFFER TO BE BOUND

#### [\*\*\* Please delete below where inappropriate]

I/We for myself/ourselves and \*\*\*the firm and partners / limited company herein mentioned do hereby agree to provide all or any portion of the Services mentioned in the Contract Schedule, as amended by me/us, which may be ordered by the ECC Representative, at the prices quoted in the Price Proposal, subject to and in accordance with the Terms of Tender, Conditions of Contract, Services Specifications, Appendices, Annexes and addendum (if any) to these terms and conditions. I/We for myself/ourselves and \*\*\*the firm and partners / limited company herein mentioned hereby warrant that my/our Business Registration Certificate and Employee's Compensation Insurance Policy are currently in force.

Name of Person Authorized to Sign Tender (in Block Letter):	*		Signature of Person Authorized to Sign Tender :		
Name of Tenderer (in Block Letter) : (See Note 2 below)	-		company Chop (where applicable):		
Address of Tenderer :					
Telephone No.:		Fax No.:		Date :	

- 1. The Offer to be Bound shall be originally signed, must not be a photocopy
- 2. All information required must be provided
- 3. Signed by an **authorised person** (such as the Director), and shall tally with information provided such as latest annual return
- 4. The **name of the Tenderer** must be the same as the name shown on the valid registration documents issued by the relevant government authority (such as BRC)

# 8.

# Other Points to Note

## Other Points to Note

• Any enquiries concerning the Technical Specification/Tender Proposal should be made prior to the Tender Closing Date to -

Name: Mr Cheung Long Hei, Felix

Title: Waste Reduction Officer

Tel No.: 3690 7839

Email:

longheicheung@epd.gov.hk

• Any enquiries concerning the **tender submission procedure** should be made prior to the Tender Closing Date to-

Name: Mr Chan Tsz Fai, Harris

Title: Executive Officer

Tel No.: 2835 1020

Email: harristfchan@eeb.gov.hk

# Q & A Session